



39th Annual Meeting
Charleston, South
Carolina

SUNDAY, DECEMBER 5, 2010

Noon – 5 PM	Exhibitor Set Up	Carolina A
12:30-5:00 PM	Conference Registration Open	
1:00 PM	Executive Committee Meeting	Drayton
3:45-4:45PM	Newcomers Session	Carolina B
5:00-6:15PM	Opening Session	Carolina B
	Keynote Speaker: Joe Head <i>The Accidental Profession: The Journey of an Enrollment Management Professional</i>	
6:15-7:30 PM	President’s Reception For all conference registrants. Cash Bar Provided	Carolina A
7:30 PM	Dinner On Your Own	
7:30 PM	Current LAC and Executive Committee Dinner Meeting (by invitation)	Hotel Lobby
9:00–11:00 PM	Conference Hospitality Open	Room 1203



**Please be respectful of others.
 Turn off your cell phone ringers and
 pagers during the conference.**

MONDAY, DECEMBER 6, 2010

7:45-5:00 PM Conference Registration Open

8:00-4:00 PM Vendor Exhibit Room Open

Carolina A

8:30-9:30AM SESSION I

I.1 Social Networking and the Recruitment/Yielding of Students: A Venture into the World of Social Media

Presenter: Megan Wilson, Western Carolina University

Calhoun Room

Social Media is a part of most everyone's day. With budgets decreasing and expectations increasing, how can you use your personal social media savvy and use it to your office's benefit? Western Carolina University's Admission Office has been using a closed social network (NING) to turn accepts into true Catamounts. Along with the University Facebook, YouTube, flickr and twitter accounts along with the Admission Office twitter account, WCU has found ways to interact with students on their turf. Some has worked, some not so well, but all has been beneficial in learning how to navigate this new recruitment territory.

This presentation will focus mainly on how WCU is using NING to assist with yielding efforts.

I.2 Creating External Partnerships

Pinckney Room

*Presenters: John Saporilas, Wake Technical Community College
Carol Cutler-White, Wake Technical Community College*

Facilitator: John Saporilas, Wake Technical Community College

The session will cater to community colleges and four year institutions. Wake Tech staff will provide an overview of articulation and partnership agreements and how to get started in developing relationships between institutions. Elements of formal agreements, informal agreements, and jointly sponsored activities in addition to transfer and articulation of AA, AS, and AAS degrees between institutions will be covered. A timely session for any two or four year admissions and advising staff interested in addressing the complex issue of transfer of credit between institutions.

I.3 Creating Online Experiences for New Students

Laurens Room

Presenter: Jason Long, Furman University

Facilitator: Stacy Atkinson, Coker College

The experience for new students does not just start when they arrive on campus. Furman has developed a new student website that functions as an information portal tailored to them. The URL is distributed with acceptance letters and all communication with new students ties into it - replacing our bulky traditional mailings. It includes fall registration functionality (to be completed over the summer) and advising services as well. With careful planning and a simple website you can help serve your new student population and give them a great first impression before they even arrive.

I.4 GLBTQ Students, Staff and Faculty

Carolina B

Presenter: Jeffrey Collis, UNC Greensboro

Meeting the needs of students means success in their academic endeavors. Balancing official policies, compassionately, on case by case bases requires listening to students' stories, and helping them feel understood so that we can best meet their needs. We also have to reach out however and make it known that we are welcoming offices and institutions. It can be difficult as well for students, faculty, and staff struggling with how best to serve as an ally. How do we best do the "work of our jobs" while also serving students, and faculty and our fellow staff? What does it mean to be an ally or openly gay staff member, or to work with an openly gay staff member? Being open, willing to understand, and sincerely welcoming are keys to personal and professional achievement, and within all our grasps.

**I.5 VENDOR SESSION: KEYMARK
5 Benefits of Going Paperless in the Registrar's Office**

Middleton

9:30-10:00AM **Morning Break and Refreshments/Door Prizes** **Carolina A**

10:00-11:00AM **SESSION II**

II.1 A Career in Higher Education? Climbing the Ladder to Success in Higher Education Pinkney

Presenter: Dr. John Fletcher, East Carolina University

Facilitator: Clay Alexander, Greensboro College

This session will discuss the opportunities and challenges associated with a career in higher education. As part of the presentation the presenter will discuss numerous sources of information regarding jobs, educational opportunities, and importance of participation in professional organizations like CACRAO. The presenter has 30 years of experience in higher education and has served at three different institutions.

II.2 What It Means to Be A Registrar - The Academic Side of What We Do Carolina B

Presenter: Dr. Bruce Cunningham, Duke University

Facilitator: Jim Salerno, Duke University

This session will discuss the history of the Registrar's position, how it has changed (and how it has stayed the same!) over the years and what our role is in the academic enterprise. We'll also look at the future of our profession, and how we can become more involved in the academic world.

II.3 Social Networking Sites to Communicate to Families Laurens

Presenter: Nicki Wilson, Sallie Mae

Facilitator: Chris Parrish, Western Carolina University

Brands are what consumers perceive them to be and, as such, social media is an important part of any communication strategy. Consumer perception of a brand is not only affected by what we directly communicate, but also by what is out there in the social-sphere. Join a Sallie Mae® Marketing Representative and [to be named schools] for a panel discussion on how to utilize social networking to improve communication with students and families. Learn how other schools have successfully integrated social networking into their day-to-day business goals and best practices and join a discussion of lessons learned, challenges faced and overcome.

II.4 Best Practices for Building a Diverse Class Calhoun

Presenters: Ashley Pearson, Elon University

Tomeika Banks, Associate Director, University of South Carolina

Facilitator: Chris Parrish, Western Carolina University

All universities are seeking to build a diverse class and encourage multicultural students to enroll. Come and see what one private North Carolina University and one public South Carolina University are using as recruitment strategies to build their applicant pool and what types of visitation events have been successful in increasing their enrollments of multicultural students.

II.5 VENDOR SESSION: CREDENTIAL SOLUTIONS, INC. Middleton
Navigating the Electronic Transcript Landscape

11:00-12:00 PM **SESSION III**

III.1 High School Students Perception of College Recruiters Based on Attire Pinkney

Presenters: Jeremy Lowe, Barton College

Meghan Balfrey, Barton College

Facilitator: Maggie Gause, Francis Marion University

In recent years, institutions have been more cognizant with recruitment techniques to try and reach students on a level with which they are comfortable. As more students expect to receive information in a fast, convenient manner, college admissions has moved into the digital age with the use of social

networking as a means of communication. However, face to face recruiting has remained static and little has changed over the years in the atmosphere at college fairs. This presentation will examine how highschool students perceive college recruiters based on their attire, and how comfort level is affected by attire. Though social networking and social media are the latest trends in college recruiting, college fairs and recruitment events continue to be the foundation of first impressions, and how recruiters approach these events should regularly be reevaluated.

III.2 Is This Credit Legit? An Introduction to the Art and Science of Evaluating Transfer Credit

Carolina B

Presenter: James Patton, Furman University

In the modern world of higher education, evaluating college credit has become increasingly complex. Transcripts arrive from far-away schools, credit systems vary widely, and new courses are being created all the time. The purpose of this session is to give us an overview of the tools necessary to make a good judgment about whether or not a course can be deemed appropriate for the application of transfer credit. We will explore the processes used to evaluate transfer credit, and the tools that make this process easier. The goal of this session is to help untangle the somewhat complex and subjective world of evaluating outside credit, and teach the confidence necessary to be make sound judgments about how credit can, or will, be applied to students' records.

III.3 Making Connections- Resources for Latino Student Success

Laurens

*Presenters: Brandon Tigue- Western Carolina University
Greg Massenburg- Western Carolina University
Sarah Nuñez- Western Carolina University
Facilitator: Chris Parrish, Western Carolina University*

This session will give an overview of the demographics of Latinos in North and South Carolina. We will address some of the barriers to Latino student success in college and present some resources that will help our institutions to better serve this growing population. We will follow with some time for question, answers, and group interaction about Latino recruitment strategies and ideas.

III.4 Why Is No One Buying Your Sales Pitch? How Understanding Corporate Sales Will Improve Your Enrollment Results

Calhoun

*Presenter: Ernie Rushing, Methodist University
Facilitator: Elizabeth Hunter, NC State University*

There is never a "one-size-fits-all" approach when dealing with students. By evaluating and understanding the often unnoticed or unrecognized signs, hints and clues given in interviews and conversations, admissions personnel should be able to adapt and modify the information they provide to reach their desired results; but they are oftentimes missing the target. This session will look at proven sales methods that directly relate to admissions so as to improve campus visit yields and maximize the message that families receive. These skills were used effectively in the corporate world and have been adapted to improve the admissions process.

III.5 VENDOR SESSION: NSLP

Middleton

Financial Avenue: Inside Look at an Innovative On-line Financial Literacy Program for Your Campus

12:15-1:30 PM

CACRAO Recognition Luncheon

Colonial Ballroom

*Don't forget to bring school supply items (Pencils, Crayons, Scissors, hand sanitizer, kleenex and washable markers) for the **Teacher's Supply Closet**. You will need these items to be admitted to the Monday Luncheon. Steven Cote, Coordinator*

1:30-2:30 PM

SESSION IV

IV.1 Touring Campus: Yesterday, Today, & Tomorrow

Calhoun

Presenter: Patrick Frazier, Western Carolina University
Facilitator: Brandon Tigue, Western Carolina University

It is time to go beyond the generic campus tour experience and provide prospective students with more than they have ever experienced before. Tours need to be more than showing buildings and talking about academic programs. The campus tour is the first experience most students will have on campus and it is our job to make it as memorable as possible. This session will look into ways to integrate the schools past into its future by exploring ways to enhance the experience that students have while touring campus.

IV.2 Conquering Classroom Scheduling

Laurens

Presenter: Jim Salerno, Duke University
Facilitator: Dr. Bruce Cunningham, Duke University

Are you still struggling with scheduling academic classrooms each semester? At Duke, we were too; but are not anymore. Come to this information packed session on how to gain the upper hand in classroom ownership. Learn about how our homegrown scheduling software and our administration approved scheduling policy have played major roles in streamlining our scheduling process each semester. Don't miss this opportunity to can gain the upper hand in classroom scheduling.

IV.3 American Indian College Recruitment, Retention, and Graduation

Pinkney

Presenters: Rita Locklear, Director for Indian Education, Public School of Robeson Co
Dr. Brenda Deese, Director of Student Services, Public School of Robeson Co

Best practices, strategies, and an overview of data, are discussed concerning the American Indian population. Creating a pipeline from the North Carolina Universities to Native Communities is critical in the efforts to recruit, retain and graduate American Indians.

IV.4 529 Savings Plans: For Students of All Ages

Carolina B

Presenters: Liz Robinson, UPromise
Temeka Easter, UPromise

We often think of using a 529 plan for a child's future college expenses. In fact, there is no age restriction and adults are increasingly using 529 plans to save for their own education. With more and more people waiting to attend college, going to graduate school, pursuing adult learning, or retooling their professional skills at vocational or technical institutes, a 529 plan can be a useful, tax-advantaged way to save. It's never too late for students to save for their own post-secondary education — and the tax benefits and other features of a 529 can be helpful even if they're planning for a year or two ahead. Join representatives from Upromise Investments, America's leading 529 administrator and a subsidiary of Sallie Mae®, for a discussion about how a 529 plan can help adults and other non-traditional students afford higher education.

IV.5 VENDOR SESSION: NOLIJ CORPORATION
Automating the Admissions Process

Middleton

2:30-3:30 PM

SESSION V

V.1 "I Don't Know is No Longer an Excuse"

Carolina B

Presenter: Wilvena McDowell, North Carolina Central University
Facilitator: Chris Murphy, East Carolina University

"I Don't Know is No Longer an Excuse!" In our global economy, people often travel and work very close together for long hours, with millions of dollars at stake. Not knowing the functions of what's going on in the world and how they impact you and your office could cost companies millions of dollars in loss and turn off

future students, clients and employers. The importance of networking with people in other professional fields outside of your own will advance you further in life than you realize!

V.2 Untapped Potential: Strategies to Recruit At-Risk Youth

Pinkney

Presenter: Jordan McMican, Education Coordinator

Each year colleges spend a portion of their recruiting budget on recruitment of minority populations which may include women, first generation students, and at-risk youth. Efforts such as college fairs only for college preparation programs, smaller program located in rural communities and parent and family events are great at tapping into some of these populations. The Dropout Intervention Program operated by the Durham Housing Authority utilizes many resources to connect student with positive programs to help students excel in building social skills and strong academics. While such efforts help our population, there is a disconnect between some students in Dropout Prevention/College Preparation Programs, and the college admissions process. The goal of this presentation is to empower colleges and universities with strategies that positively influence their community, while creating new pools of students for recruitment.

V.3 A Streamlined Approach to Managing the Residency for Tuition Purposes Review Process

Laurens

Presenter: Brenda Sawyer, UNC Charlotte

Facilitator: Joseph Croom, Carteret Community College

This session will introduce a newly centralized Residency Determination Office's approach to residency review by focusing on:

- 1) Managing/Streamlining the residency application and review process.*
- 2) Utilizing technology to enhance communication of residency decisions and reporting capabilities.*
- 3) Development of information sessions for students and their families, faculty and staff.*
- 4) Managing student requests to appeal and supporting the campus appeals board.*

****Participants will have the opportunity to share best practices and innovative ideas about processes developed on their campuses.*

V. 4 Users of SunGard Higher Education Banner

Calhoun

Presenter: Scott Harvey, Tri-County Technical College-Pendleton

Informal Q&A for users of SunGard HE Banner. This session will be an opportunity for users to share experiences, tips, and/or issues.

V.5 VENDOR SESSION: Smart Catalog Information Integration: The Future of College Catalogs

Middleton

3:30-4:00 PM Afternoon Break and Refreshments/Door Prizes Carolina A

4:15-5:00 PM Town Hall Meeting Carolina B
The Future of CACRAO
Moderators: CACRAO President, CACRAO President-Elect, CACRAO Vice-President

6:00 PM Dutch Treat Dine-Arounds/Dinner on Your Own
Geared for Newcomers to CACRAO and to Charleston, sign up at the Registration Desk to go to dinner in groups hosted by long-time CACRAO members. Thank you to Jeni Rone for helping to set up these reservations.

9:00–11:00 PM Conference Hospitality Open Room 1203

TUESDAY, DECEMBER 7, 2010

7:45 AM-5:00 PM Conference Registration Open

8:00 AM-2:30 PM Exhibitors Room Open

Carolina A

8:00-9:00AM SESSION VI

VI.1 Going to College For Adults

Pinkney

Presenter: Amy Denton, College Foundation, Inc

Facilitator:

With the economic downturn, a record number of adults are returning to college. Without benefit of a high school advisor to assist, many are being recruited into schools or programs that may be unaccredited, expensive and depending on the career field, may not even have jobs available when graduated. This session focuses on what you need to know about advising the adult student - recruiting practices, online programs, financial aid available in your state, scholarship and grant resources, and understanding loans. There will be time built in at the end of the presentation for participants to share best practices and programs in place at individual colleges and universities.

VI.2 Registrar Breakfast

Parkview Room, Swamp Fox Restaurant

Moderator: Dan Lawless, Coastal Carolina University

VI.3 START HERE, GO ANYWHERE! Recruiting and Transitioning the High School Student to Community College

Calhoun

Presenters: Robin Russell, Wake Technical Community College

Debbie Love, Wake Technical Community College

Jessica Mistic, Wake Technical Community College

Wanda Green, Wake Technical Community College

Facilitator: Susan Bloomfield, Wake Technical Community College

Are you looking for a dynamic way to recruit high school students to your community college? Wake Tech's Admissions and Outreach recruiting team can help! Come learn ways to connect to the high school student, parent and school community. Topics covered include on-site admissions, prospective student information sessions, concurrent enrollment sessions, and open house.

VI.4 Free! Free! Free technology that might help you!

Carolina B

Presenter: Jairo McMican, North Carolina Central University

Facilitator:

Everyone is having to do more with less. This session will focus on free technology available to those who need assistance but may not know where to find it. If you have any ideas please feel free to join us and share.

9:00-9:30AM Morning Break and Refreshments/Door Prizes

Carolina A

10:00-11:00AM SESSION VII

VII.1 Campus Visits that Sizzle

Carolina B

Presenter: Kyle Holliday, Barton College

Facilitator: Krystal Rowland, Barton College

Follows the creation and expansion of the Barton College Campus Visit Program over a four period. Gives a play by play of a students visit to our campus.

VII.2 Brand Your Image on campus, be the "Go To" person in the office

Calhoun

Presenter: Wilvena McDowell, North Carolina Central University

Facilitator: Jairo McMican, North Carolina Central University

Become the "It Factor" and "Brand Yourself"! By now every student on campus knows who the "Computer Wiz" is, who the Fraternity Brothers are, who's dorm to go to in order to type your paper. Who are you on campus? What do people refer to you as? Developing your "Image Brand" in the office will help jump start your journey up the corporate ladder!

VII.3 International 101

Pinkney

Presenter: Dana Troutman, NC State University

Facilitator: Elizabeth Hunter, NC State University

If you are new to international admissions, this session is for you! We will overview some basics of transcript review and evaluation services, immigration documents, best practices and strategies for recruitment, and some key organizations you should know about as an international admissions professional.

VII.4 Leading from the Middle: Make Things Happen for You, Instead of Letting Things Happen to You.

Laurens

Presenter: Brad Barron, Furman University

Facilitator: Jeni Rone, NSLP

Recruiting an incoming student class that meets target for both quantity and quality, implementing a monolithic campus-wide information system, managing an efficient registration process, ensuring that student information is released appropriately? As admissions and registration professionals, we are expected to make all of these very important, sometimes overwhelming, tasks happen flawlessly, but we are infrequently the executive-level decision-makers on our campus. Even if we are not executives though, the one key strand in making all these mission-critical projects work effectively is leadership. Countless presentations focus on the details of our profession, while the integral item common to all operations is frequently overlooked. Our discussion of leadership will address proactive planning, relationship building, understanding your work environment, and projecting confidence in your vision both up and down your campus hierarchy.

VII.5 VENDOR SESSION: Scrip-Safe International On-line Transcript Ordering and Electronic Delivery

Middleton

11:00-12:00PM SESSION VIII

VIII.1 Automating Incomplete Grade Assignments and Conversions with Approvals

Carolina B

Presenter: Gilbert Bowen, University of North Carolina – Wilmington

UNCW added newBanner self-service choices to allow faculty to assign an incomplete or convert an incomplete grade. Oracle mail notifies the department chairs that their approval is required and directs them to an online approval page. This development followed an internal audit finding that our incomplete grade process controls were not sufficient. The new online process addresses this finding and also saves faculty and staff time, saves paper, eliminates form entry errors, and provides faster turnaround.

VIII.2 Exploring the Different Dimensions and Inclusiveness of "Diversity"

Calhoun

Presenter: Dr. John O. Bello-Ogunu, Sr., The College of Charleston

Facilitator: Chris Parrish, Western Carolina University

According to most diversity scholars and professionals, "Diversity" is a very complex phenomenon; it is "confusing and convoluted," and "different people define it very differently." As the United States becomes increasingly diverse and cultural, social, and other groups become more interdependent, interconnected, and interwoven, we have no choice but to define, interpret, and understand *diversity* from a broad and inclusive perspectives or contexts. In this interactive presentation, the inclusiveness of diversity and some of its many dimensions will be explored.

VIII.3 Step N2 College: Increasing College Access through Media Programming & Outreach Programs

Pinkney

Presenters: Koyah Rivera, Step N2 College
Dana Troutman, NC State University
Roger Jones, Belmont-Abbey College
Taunya Monroe, Bennett College for Women
Facilitator: Lori Melton, NC Wesleyan College

Over 1.2 million students drop out of high school each year in America. In fact, on average seven thousand students drop out of school daily, according to Alliance For Excellent Education. This session will highlight a media outreach program that is partnering with college admissions offices and school systems across NC, while utilizing the media, technology, and outreach programs to increase college access for high school students. According to a Kaiser Family Foundation study, today's youth spend an average of 7.5 hours per day on entertainment media. Therefore, utilizing technology puts us into a unique position to directly impact young people with entertaining educational programming that lead them in the direction of higher education. This session will help you brainstorm creative ways to empower the next generation by equipping them with the tools needed to stay in school, get an education, and to prepare them to enter into the world of work.
<http://www.StepN2College.com>

VIII.4 How America Pays For College: 2010 Research Results from Sallie Mae and Gallup

Laurens

Presenter: Nicki Wilson, Sallie Mae
Facilitator:

Sallie Mae's "How America Pays for College" study, conducted annually by Gallup, explores how families of undergraduate students pay their college bills. Our speaker will present the findings from the 2010 study and discuss what the results mean for colleges and universities, with a Q&A session to follow.

VIII.5 VENDOR SESSION: Perceptive Software

Middleton

Speed Student Applicant Processing, Decisions and Improve Student Service with ImageNow

12:00 PM Lunch On Your Own

1:30-2:30 PM SESSION IX

IX.1 First Contact: Are They Limited to the Admissions Staff?

Calhoun

Presenter: Jonathan Reece, University of North Carolina-Wilmington

First Impressions... These are powerful impressions that will determine the fate of all future contacts. Many first contacts occur on the road at a high school educational opportunity visit. Some occur in the Admissions office through a campus visit. But, where does that first impression end. It ends with the first bad experience. So, how do you ensure that your first impression lasts? We'll discuss some ways to ensure that your first impression is a lasting, good first impression. This session is intended for all attendees. First impressions occur throughout our campuses, in every department.

IX.2 Creating and Maintaining Electronic Records for Special Student Populations

Laurens

Presenter: Dedrick Curtis, University of North Carolina - Greensboro

This session focuses on converting paper records of special student populations (veterans, athletes, etc.) to easily used electronic files. It will also explore ways to maintain the electronic structure, becoming paperless and more efficient.

IX.3 Using Excel Pivot Tables to Analyze Student Data

Pinkney

Presenter: Scott Harvey, Tri-County Technical College-Pendleton

The Excel pivot table function is a very useful and powerful feature that can be used to summarize, analyze, explore, and present your data in a quick and easy fashion. This fundamental tool is a must for Registrars as we are being called upon to provide more and more data to the institution. This session will cover basic pivot table functions and favorite tips and tricks.

IX.4 Dynamic Technology in the Recruitment Process (GPS-based tours, videos, and social media) **Carolina B**
Presenters: Nicole Wood, NC State University
Keyana Scales, NC State University
Stacy Fair, NC State University
Facilitator: Chris Parrish, Western Carolina University

Maximize your personnel power and impress your recruits by using technology. A few bells and whistles can go a long way in creating a memorable experience. In 2009/2010, NC State implemented video e-mails, an audio campus tour for basic cell phones, a GPS-based campus tour application for the iPhone (soon to be available for the Android as well), and a GPS-based audio visual bus tour. We also stepped up our social networking with increased Facebook activity and a Twitter account. The session will cover reasons why we implemented these technologies, how we implemented them, along with how they fit into our overall recruitment process. We will also provide contacts and advice for institutions considering these enhancements.

IX.5 VENDOR SESSION: ACT **Middleton**
ACT and the Carolinas: Easy Secondary to Postsecondary Transactions

2:30-3:30 PM ADMISSIONS ROUNDTABLES

South Carolina **Pinkney**
Moderator: Maggie Gause, Francis Marion University

North Carolina **Calhoun**
Moderator: Chris Murphy, Eastern Carolina University

4:00-5:30 PM CACRAO NETWORKING EVENT **Pinkney**

Small groups of participants will go on a Charleston Scavenger Hunt. Winners will be chosen by the number of correctly identified landmarks. Disposable cameras will be provided for "proof of identification" for each group. Enjoy getting to know the city of Charleston. Winners announced at Tuesday evening dinner and dance.
Coordinated by Seaton Brown, College of Charleston

6:00-7:00 PM Lowcountry Dinner Buffet **Carolina A**

7:00-9:00 PM Black and White Ball **Carolina A**
 Enjoy dancing and socializing to great music.
Coordinated by Maggie Gause and Associates

9:00-11:00 PM Conference Hospitality Open **Room 1203**

WEDNESDAY, DECEMBER 8, 2010

8:00-10:00AM Breakfast And Business Meeting **Colonial Ballroom**

10:00-11:00 AM New Executive Committee Meeting **Drayton**



We hope you enjoyed the conference!

Photos from this event will be in the next newsletter and on Facebook !

Safe travels home!

A special thank you to our corporate exhibitors and supporters for supporting this meeting. Make certain to visit the Exhibitor Area during

the meeting to become informed on the latest enrollment management services products.

ACT

Atlas Flags

Avow Systems, Inc.

CMD Outsourcing Solutions, Inc

Credential Solutions

Digital Architecture

GradImages

Kelmscott Communications

Key Mark, Inc

National Research Center for College & University Admissions

NOLIJ

NSLP

Paradigm Incorporated

Perceptive Software

Scrip-Safe International

Slicker Interactive

SmartCatalog

SUNGARD Higher Education

Stay connected on Facebook CACRAO 2011 for Wilmington NC meeting details!